

**DX 61**

# FISHER RIMS



A revolutionary electronic  
**R**equisition and **I**nventory **M**anagement **S**ystem



Fisher Scientific

EXHIBIT

tabbies

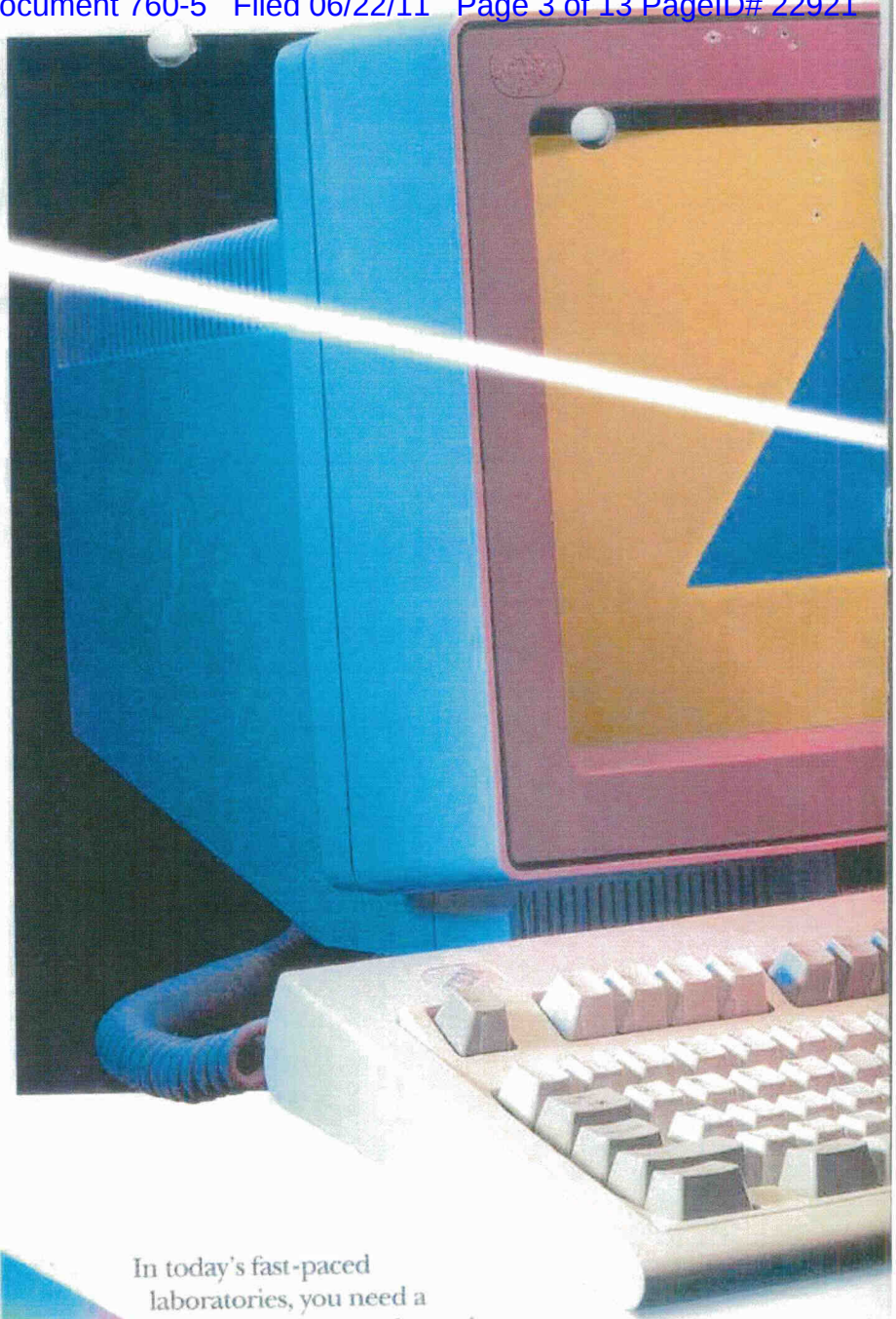
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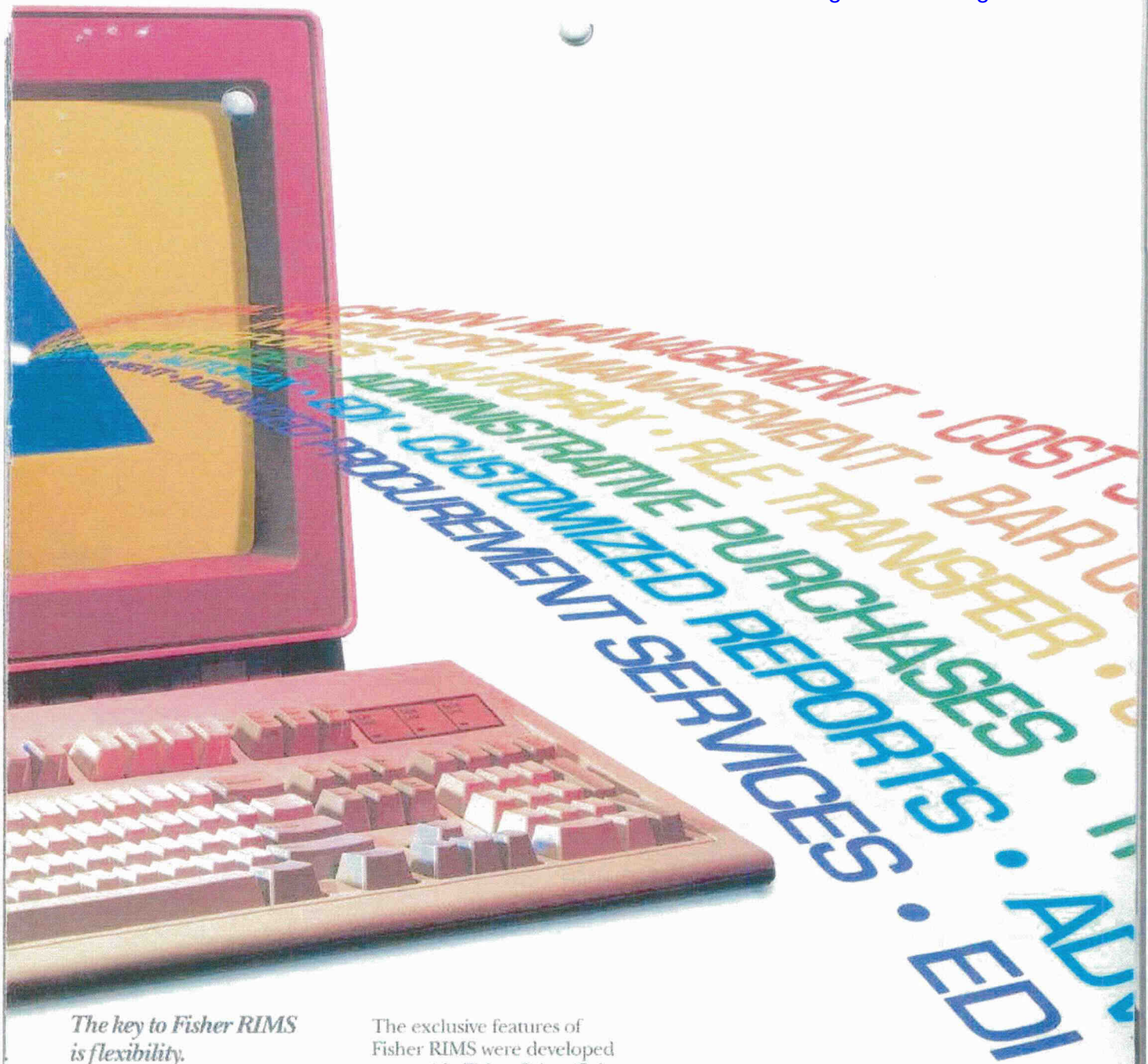
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*Fisher RIMS:  
A computerized system  
for managing the supply  
chain from its source to  
the laboratory bench.*



In today's fast-paced laboratories, you need a system you can depend on for both requisitions and inventory management. A program that delivers enhanced services and lower procurement costs. One that builds on your current procedures to give you more control and easier access to the information you need. The one system that delivers all that and more is Fisher's new Requisition and Inventory Management System. Fisher RIMS.



*The key to Fisher RIMS  
is flexibility.*

The exclusive features of Fisher RIMS were developed to provide Fisher Scientific's valued customers with maximum flexibility and system customization for requisitions, purchasing and inventory control.



***Requisition Management  
Features:***

- Consolidates all supplier activity, including third-party and administrative purchases.
- Allows stocking of Fisher-owned inventory on-site.
- Interfaces with all types of purchasing systems.
- Allows flexible remote requisitioning by formatted screen, telephone, fax or bar code scanning.
- Processes requisitions for on-site and remote inventory.

***Inventory Control  
Features:***

- Utilizes simple minimum reorder points.
- Connects to all on-site and JIT stockrooms.
- Cross-references your stock numbers and all supplier numbers.
- Provides ready access to all inventory data through your PC.
- Utilizes customized bar codes and labels to expedite your receiving process.
- Tracks on-site Fisher-owned and/or customer-owned inventory.

***System Customization  
Features:***

- Accommodates customer-defined data.
- Delivers reports customized to your requirements.
- Utilizes file transfers and EDI.
- Provides ad hoc data through a simple query language.
- Utilizes OS/2 operating system, relational database.

SAVINGS  
MODES  
JIT • CUSTOMIZED  
THIRD PARTY  
ADVANCED



***Efficiency goes up,  
costs go down.***

You no longer have to choose between higher performance and lower cost in managing requisitions and inventory—both come together with Fisher RIMS. This easy-to-use system delivers more productivity with fewer hours of labor, so you can free your staff for other important tasks.

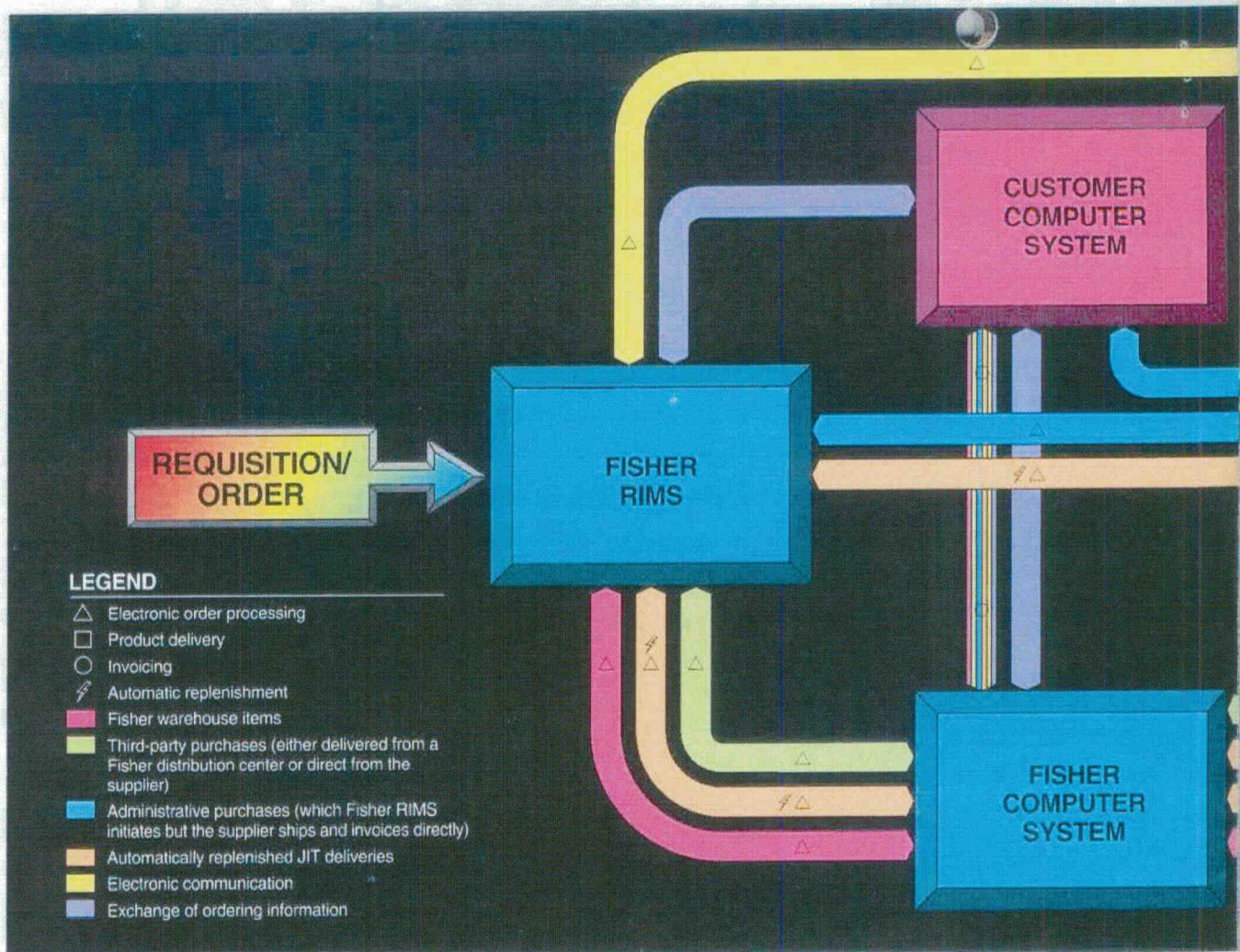
***An interactive  
PC-based system  
gives you more control.***

Fisher RIMS is a totally computerized system for requisitions, purchasing, and inventory control. PC-based, it provides direct, real-time interfaces to both the Fisher mainframe and your computer system.

***Maximum speed,  
easy customization.***

Fisher RIMS simplifies, consolidates, and electronically tracks all transactions between our RIMS customer, our suppliers and our own order entry, warehousing and delivery systems. And all information flowing through Fisher RIMS can be customized to fit your specific needs.





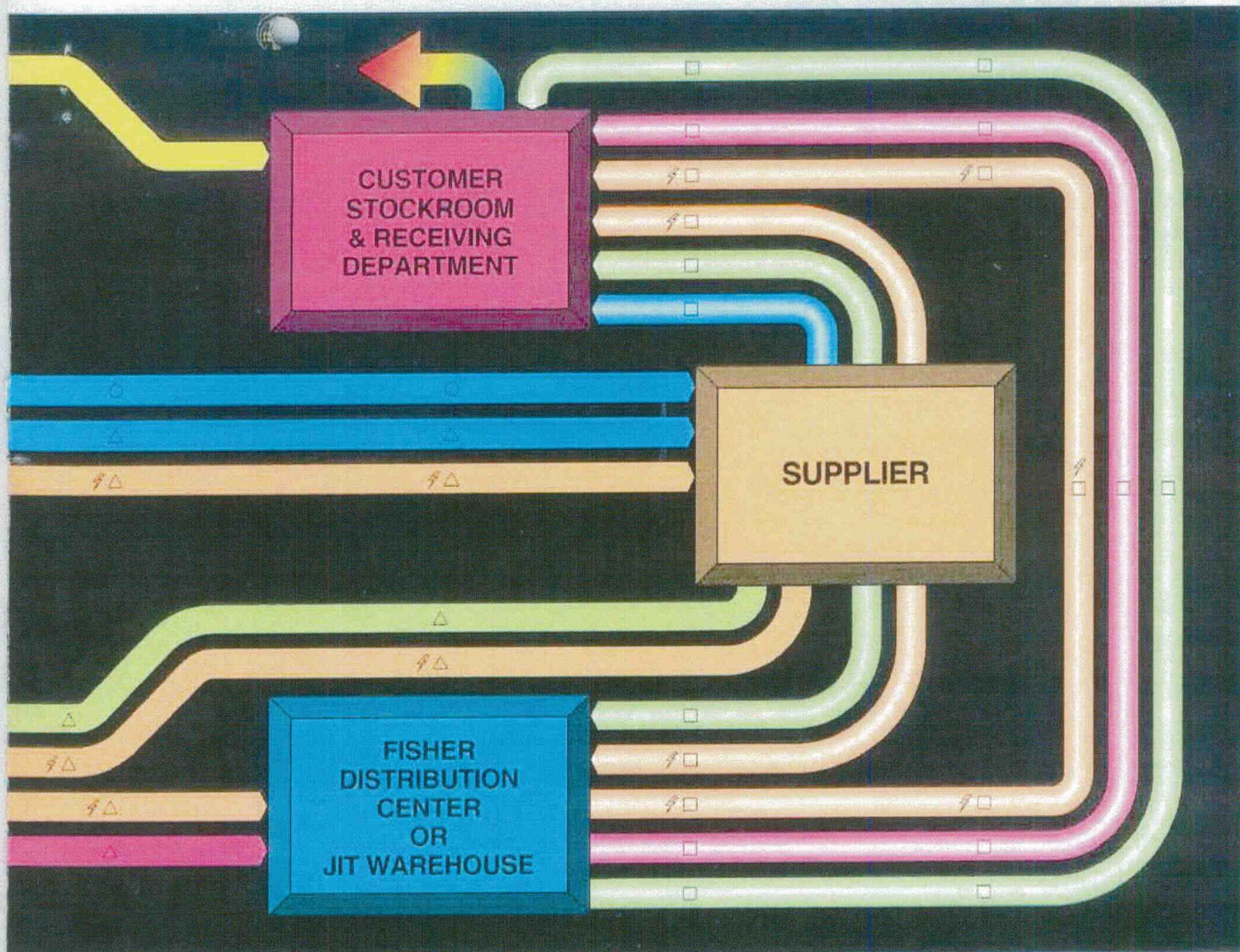
*A system  
that's easy to use,  
easy to track.*

A Fisher Customer Service Representative dedicated to your business will operate the Fisher RIMS program from a PC conveniently placed on-site at your facility or ours. Your requisition or purchase order can be entered remotely by the people in your organization who will be using the product, or your Fisher CSR can enter it directly into the Fisher RIMS PC. Either way, you'll get complete reports on every transaction.

***Direct communication  
with your computers.***

After the price, availability, and source are obtained, your order is placed electronically. The order is then automatically translated into your purchasing format, and that data is then transferred to your computer system. This eliminates the need for duplicate data entry in your purchasing department.





***Allows you to  
reduce inventory and  
redeploy resources.***

The value-added services provided by Fisher RIMS reduce your overall cost of acquisitions by letting you reduce inventory and redeploy personnel to more productive tasks.

The rounded paths on the right side of the diagram above

illustrate how products flow smoothly from the electronic orders generated by Fisher RIMS. Your order may be filled from a Fisher distribution center, a supplier's warehouse, or even your own stockroom. No matter what the source is, the delivery will be fast—and it will require no further effort from anyone on your staff.





***Dependable service,  
reduced inventory costs.***

With Fisher RIMS, you can arrange to stock your storerooms with products that are still owned by us until you use them. This ultimate storeroom management tool reduces your inventory costs dramatically, without affecting your ability to fill product needs as they arise. The end-users in your organization expect nothing less than this high level of service, and Fisher RIMS enables you to deliver it at a lower cost.

With consignment goods, Fisher RIMS communicates directly with your storeroom to fill the requisition, then automatically replenishes the consignment stock. And you don't pay for the item until it's actually used.

***Fisher RIMS  
simplifies your reports.***

The flexibility of Fisher RIMS makes it easy to structure your reporting systems exactly the way you want them. This becomes another significant labor-saving feature for your staff.

***Management reports  
cover all suppliers.***

Management reports can be customized to fit the unique needs of your purchasing department. Performance analyses on administrative purchases can, for example, be issued from Fisher RIMS, even though Fisher Scientific is not physically involved in either product delivery or invoicing on those purchases.

***Query language,  
purchase orders set up  
in your format.***

Query language and formats will also be set up to satisfy your information requirements. Standard queries include daily usage, order status, inventory status, backorders, and information by date or date range. And purchase orders to any supplier can be printed in your P.O. format and sent out from Fisher RIMS.

***Reports on a regular  
schedule, or on demand.***

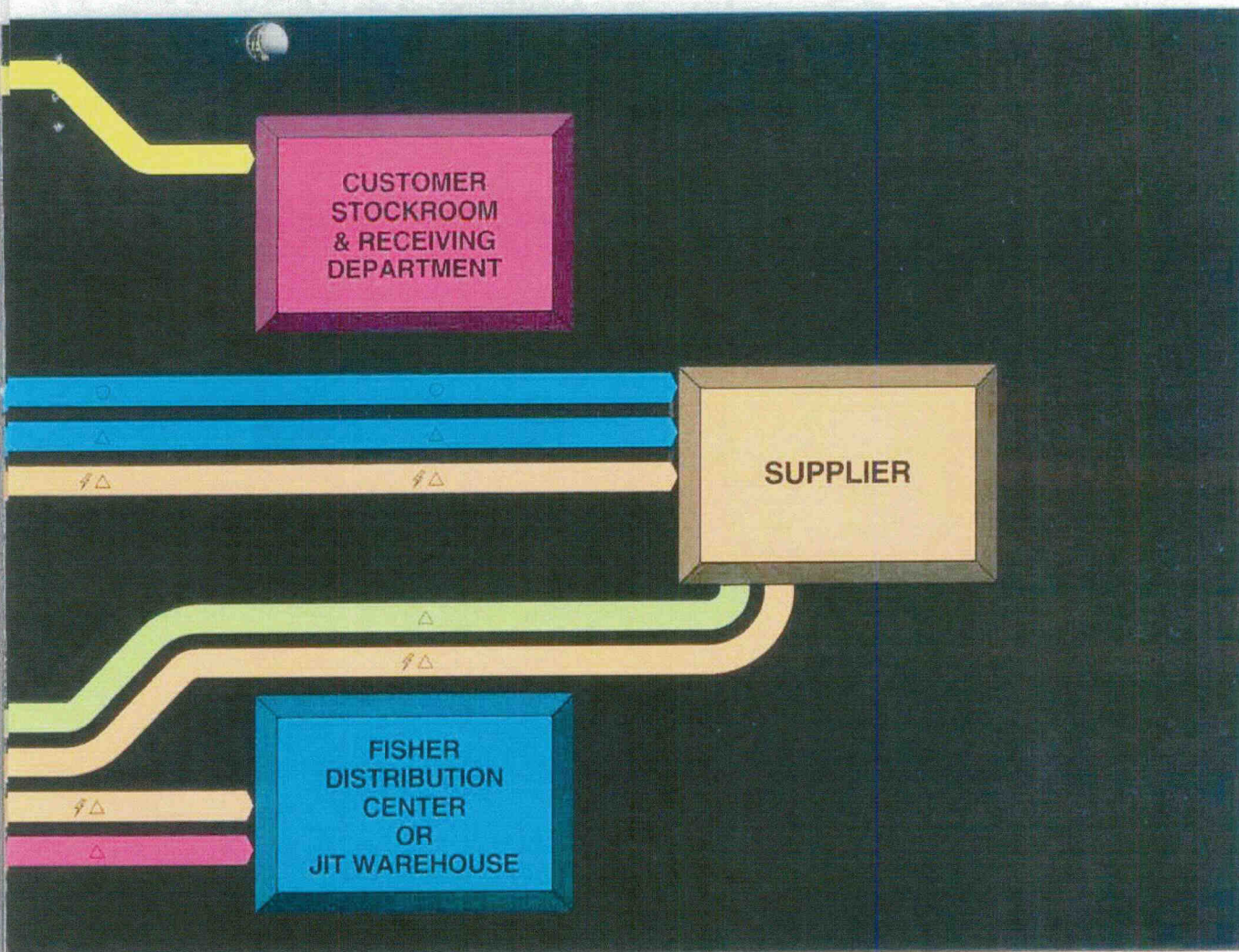
Reports can be generated on everything from demand/usage histories for inventory planning to performance analyses for every kind of purchase handled by Fisher RIMS. These reports can be issued on a regular schedule, or on demand.



**Andrew H. Phillips**  
Director, Lab Supplies and  
Graphic Arts Purchasing,  
Merck & Co., Inc.

*"Fisher RIMS lets us concentrate on purchasing tasks instead of getting bogged down in data entry. By transferring purchase order files from RIMS to our mainframe, our Fisher Customer Service Representative has eliminated a lot of keystroking for our people. And I've been able to redeploy them to more challenging and rewarding tasks."*





***Simplified information flow, clear audit trail.***

By following the color-coded paths in the schematic diagram above, you can get a sense of how smoothly and efficiently Fisher RIMS handles purchases of various types:

- Fisher products.
- Third-party purchases delivered from a Fisher warehouse.
- Third-party purchases delivered direct.

- Administrative purchases (which Fisher RIMS initiates for the supplier to ship and invoice directly).

- Automatically replenished JIT deliveries.

The purple lines flowing from Fisher RIMS and the Fisher mainframe represent the routine uploading of ordering information to your purchasing system—your electronic trail for auditing the performance of RIMS on demand.





```

BICOMM          FISHER SCI   RINKS           DATE: 11/19/92
                  ITEM CROSS REF      RUNNERS    TIME: 08:02:44

CROSS REF NUMBER CATALOG NUMBER VENDOR NUMBER
20795            66-285         895

DESCRIPTION: WISE GUNWATS 1 SH. 1000

PRG TYPE: [ ] ADV PURCHASE UEND UM: [X] CUST UM: [ ] UNIT OF USE: 0000

UNIT PRICE: 000000.00 COST: 000000.00 PRODUCT CODE:
PROCES: CUST: 000 - 000 - 000 EXT: 0000 - UEND: 000 - 000 - 0000 EXT: 0000
LOCAL BUY IND: 0 DIRECT SHIP IND: 0 FARMIZE RATE: 0 SIZZ: 
REQUESTOR: SERVICE CHARGE: 000000.00

CODE COMMENTS                                CODE COMMENTS
[REDACTED]                                  [REDACTED]

RESPONSE: [REDACTED] KEYS: [REDACTED]

F3=RETURN: F4=CHANGE: F5=DELETE: F6=ADD: F7=PREV CRN: F8=NEXT CRN: F9=BLANK SCR
11/19/92

```





RCLIST1  
 SELECT BY REQUISITION NUMBER OR DATE  
 11-11-92  
 00:30:12

| QPN    | REQUISITION NUMBER               | DATE     | CALLER | STATUS |
|--------|----------------------------------|----------|--------|--------|
| R27237 | 0067795 30 1 4600 3202 03-15-91  | 03-15-91 | PHYV   | T      |
| R27237 | 0067795 30 10 4600 3202 03-15-91 | 03-15-91 | PHYV   | S      |
| R27230 | 0078970 30 1 9405 3202 03-15-91  | 03-15-91 | ESVC   | T      |
| R27235 | 0003428 30 1 6516 3202 03-15-91  | 03-15-91 | BIIC   | T      |
| R27300 | 0003427 30 1 6516 3202 03-15-91  | 03-15-91 | BIIC   | T      |
| R27301 | 0053274 30 1 6516 3202 03-15-91  | 03-15-91 | BIIC   | T      |
| R27200 | 0009051 30 1 4431 3202 03-15-91  | 03-15-91 | PETH   | S      |
| R27200 | 0009051 30 1 4431 3202 03-14-91  | 03-15-91 |        | S      |
| R27200 | 0009051 30 1 4431 3202 03-15-91  | 03-15-91 | PETH   | S      |
| R07516 | 0152074 63 1 7404 3202 10-02-92  | 10-02-92 |        | T      |

RESPONSE: [ ] KEY(S): [ ]  
 OPTIONS FOR EACH LINE ARE - "H"-HEADER; "M"-MESSAGE; "I"-ITEM; "C"-CANCEL  
 NOTE: REQ-NO(S) MAY BE MODIFIED FOR LINES WITH STATUS OF "S" OR "Y"  
 F1=QUIT; F7=PAGE BACKWARD; F8=PAGE FORWARD; CLEAR=RETURN TO CICS  
 1040123

### *Instant status on any transaction.*

Fisher RIMS enables you to determine the status of any transaction currently in the system. All your Fisher Customer Service Representative needs is the requisition number or date to pull the status of that order into view.

Fisher RIMS can provide all of your essential reports: demand history, purchase order status, purchases by department and by project, plus any others you may require. Through the flexible technologies of OS/2, SQL, and a relational database, customized reports can be easily developed to your exact requirements. In addition, on-screen inquiries are available for immediate responses to your requisitioners' questions.

### *All the information you need, where you can get at it.*

The new Fisher RIMS system provides you with more information faster, all of it structured to fit the unique needs of your purchasing department. And Fisher RIMS delivers all this from the outside, enabling you to redeploy valuable personnel resources in ways that can only make your whole department more productive.

*Each shipment from the Fisher distribution center nearest you is accompanied by a bar-coded packing list. Material is received into RIMS by simply passing the hand-held wand over the bar-coded shipment number.*







# ACCESS

*All part of the Fisher  
Access System.*

Fisher RIMS is the newest component of Fisher Scientific's industry-leading Access System. This revolutionary system combines Fisher's commitment to state-of-the-art technology with our ninety-year heritage of putting customer service first. The result is a simplified system that works effortlessly behind the scenes for you, letting your people concentrate on what they do best.

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**Fisher Scientific**